

Message Text

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TO AMEMBASSY BELGRADE

INFO AMCONSUL ZAGREB

AMEMBASSY ROME

C O N F I D E N T I A L STATE 131916

EXCON

EO 11562: GDS

TAGS: ESTC, YO, IT

SUBJECT: PRE-LICENSE CHECKS

REF: A) BELGRADE 2385, B) ROME 7100, C) STATE 109330

PRE-LICENSE CHECK REQUESTED FOLLOWING TRANSACTIONS TO
DETERMINE END-USER/END-USE:

1. NASHUA CORP. TO BIROSTROJ, MLADINSKA 3, MARIBOR, 1000
DISC PACKS, 300,000 DOLLARS FOR USE ELECTRONIC COMPUTERS.
(BEWT 155931; EUC U-229, 10 FEB 75). BIROSTROJ APPARENTLY
IMPORT/EXPORT FIRM BUYING FOR RESALE. WHO ARE CUSTOMERS?

2. TEKTRONIX GUERNSEY REEXPORT TO JUGOLEK, BELGRADE, 6
OSCILLOSCOPES MODEL 475, VALUE 17,420 DOLLARS, FOR
ELEKTROTEHNICKI FAKULTET SARAJEVO PER END-USE INFO FORM.
(BEWT 157348; EUC U-443, 6 MAR 75). QUANTITY APPEARS
EXCESSIVE, ESPECIALLY FOR SOPHISTICATED SCOPES.

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3. AD AURIEMA TO JUGOELEKTRO, BELGRADE, 2 TYPE 287705 CONTROLLED OSCILLATORS 1790 DOLLARS. (BEWT 157962; EUC U-417, 4 MAR 75). OSCILLATOR OPERATES IN 3 TO 5 GHZ RANGE AND IS USABLE IN ELECTRONIC COUNTERMEASURES EQUIPMENT.

4. TEKTRONIX GUERNSEY REEXPORT JUGOLEK, BELGRADE, 2 MODEL 7844 SCOPES 12,744 DOLLARS, 2 AMPLIFIERS 2366 DOLLARS, AND DUAL TRACE SAMPLER WITH PROBE PACKAGE, TOTAL 17,675 DOLLARS. (BEWT 158199; EUC U-442, 6 MAR 75). SUPPORTED BY END-USER STATEMENT FROM ELEKTROTEHNICKI FAKULTET SARAJEVO. SINCE EQUIPMENT VERY SOPHISTICATED AND NOT LIKELY BE FOUND AVERAGE AMERICAN UNIVERSITY NEED VERIFICATION END USER AND VERY CLEAR END-USE STATEMENT.

5. TEKTRONIX GUERNSEY REEXPORT TO CRNA GORA IMPEX, TITOGRAD, FOR USE KOMBINAT ALUMINYUMA PER ITS STATEMENT, OF 2 SCOPES AND 3 AMPLIFIERS, 10,363 DOLLARS (BEWT 158201; EUC U-271, 12 FEB 75). PL CHECK NEEDED THIS INSTANCE DUE LACK INFO RE YUGO PRINCIPALS.

6. TEKTRONIX GUERNSEY REEXPORT INDUSTRIJA "14 OKTOBER", KRUSEVAC, ONE 485 SCOPE 4,806 DOLLARS (BEWT 158202; EUC U-46, 16 JAN 75). SUPPORTED BY STATEMENT (SIGNED MILIJA ZIVANCE VIC FROM MASINOGRAĐNJA INDUSTRIJA 14 OKTOBER--CONSTRUCTION MINING EQUIPMENT, FARMING MACHINERY AND METAL STRUCTURES" FOR USE "...ONLY FOR TESTING THE MACHINES INCLUDED IN THE PRODUCTION PROGRAMME WHEN REMOVING AWAY DEFECTS ON SAME." COMMERCE TECHNICIANS SKEPTICAL THIS END USE. A SCOPE WITH 350 MHZ BANDWIDTH SIMPLY NOT NEEDED IN ACTIVITIES DESCRIBED. AT ITS DISCRETION, EMBASSY SHOULD SO ADVISE DIMOV AND GET HIS VIEWS ON HOW TO DEAL THIS MATTER. ONE SOLUTION IS GET COMPANY 1) GIVE SPECIFIC COMMODITY/EQUIPMENT ON WHICH SCOPE WILL BE USED AND 2) MORE IMPORTANTLY, EXPLAIN IN WHAT WAY THEY WILL USE IT.

7. TEKTRONIX GUERNSEY REEXPORT ISKRA RAZISKOVALNI INSTITUT, LJUBLJANA, TWO 475 SCOPES 5940 DOLLARS FOR REEXPORT TO EGYPT. (BEWT 159830; NO EUC FURNISHED) THIS CASE SIMILAR TO ONE MENTIONED PARA 2 REF C.
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8. TEKTRONIX GUERNSEY REEXPORT KEMOSERVIS-FOTOMATERIAL, LJUBLJANA, FOR USE IN TEACHING AND SCIENTIFIC RESEARCH AT FACULTY OF NATURAL SCIENCES AND TECHNOLOGY, UNIV. OF LJUBLJANA, PER LATTER'S STATEMENT, ONE 7704A SCOPE 3348 DOLLARS. SCOPE OPERATES DC TO 250 MHZ. (BEWT 160901; EUC U-709, 7 APR 75)

ADDITIONAL MATTERS:

9. RE REF. A, PARA 1 (BEWT 158056), EXPORT LICENSE MAILED MAY 7; PARA 2 (BEWT 154017), LICENSE MAILED APRIL 16; AND PARA 3 (BEWT 157130), LICENSE MAILED MAY 13.

10. CASE IN REF B, BEWT 141825, FOR ISKRA VIA FIE ROME, PENDING INTERAGENCY REVIEW. COMMERCE ASSUMES RELATED CASE, BEWT 139473, STILL BEING PL CHECKED.

11. CASES 149586 AND 155730, YOUR 2384 AND 131025, YOUR 727, RELEASED FOR LICENSING.

12. AS OF POSSIBLE EMBASSY INTEREST, COMMERCE CONTACTED J. KULISIC OF YUGO EMBASSY WASHINGTON (WHO HAD PREVIOUSLY CONTACTED COMMERCE ON PENDING EXPORT TRANSACTIONS) TO SEE IF KNEW FIRM MESSRS. KOSMOS, REMONTNI ZAVOD, BANJA LUKA", WHICH EMBASSY REPORTED IN OLD PL CHECK AS ENTITY PROCURING FOR YUGO AIR FORCE AND, IN OTHER CONTEXT, WAS LISTED AS "VTRZ-KOSMOS", VTRZ BEING ACRONYM FOR YUGO AIR FORCE INSTITUTE FOR TECHNICAL OVERHAUL. KULISIC CALLED TO ADVISE HE COULD NOT IDENTIFY FIRM BUT HAD ALREADY CABLED BELGRADE FOR CLARIFICATION.

13. FINALLY, COMMERCE EXPORT ADMINISTRATION OFFICE WOULD APPRECIATE RECEIVING COPIES FOLLOWING PUBLICATIONS TO HELP EXPEDITE APPLICATIONS. SOME OF THESE AVAILABLE AT OTHER OFFICES COMMERCE BUT NOT READILY ACCESSIBLE OEA:

- A) YUGOSLAV EXPORT-IMPORT DIRECTORY
- B) EKONOMSKA POLITICA, SPECIAL EDITION, 200 LARGEST FIRMS
- C) TRADE DIRECTORY OF YUGOSLAVIA (PRIVREDNI ADRESAR CONFIDENTIAL

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SFRJ)

- D) YUGOSLAV SCIENTIFIC RESEARCH GUIDE
- E) (IF AVAILABLE) PUBLICATION THAT LISTS YUGO GOVT AGENCIES KISSINGER

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